2018
A YEAR IN REVIEW
Since 1983 SAHF has been at the forefront of innovation and transformation, providing more than $700 million worth of in-kind aid to millions of Salvadorans. SAHF has been very fortunate to enjoy the unconditional support of many caring individuals; as well as outstanding institutional and corporate partners in the United States, who believe in our mission.

When we look back at the past, we cannot but wonder what SAHF will look like in the next 30 years. In 2018, with this question in our minds, we embarked in the “NXT 30” initiative, which resulted in an implementation plan that builds on SAHF’s most significant achievements and best attributes, so that they may be projected into the future to ensure its continued and long-lasting impact on the citizens of El Salvador.

We are certain that with God’s blessing and with your continued generous support we will provide relief to all those people and institutions who count on our daily support.

We thank you for being a part of this change!

With appreciation,

José Eduardo Siman
President of the Board

VISION

We envision an El Salvador where all its citizens can meet their basic human needs.
Board of Directors

President
Jose E. Siman

Vice President
Ernesto Poma

Secretary
Magda Lie-Nielsen

Treasurer
William Freund

Directors

Ernesto Alvarez B.
Guillermo Argumedo
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Maria Nazari

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Daniel Schwartz
Carmen Villafañe
Julio Villafañe
Enrique Yaffar
Lia Yaffar-Peña

Mission
To enhance the wellbeing of the underserved people in El Salvador through human development programs in health, nutrition, community development and education implemented in partnership with our in-country sister organization FUSAL, and other agencies.
The WeSUPPORT Program began 35 years ago with the aim of improving the capacity of response from national clinics and hospitals, and thus, the quality of life of the most vulnerable populations.

Over the years, the program has evolved to focus on the handling and distribution of goods in those areas of the country where a greater impact can be generated. Some of the goods that are distributed include: medicines, food, furniture and teaching materials, medical and orthopedic equipment, clothing and footwear, personal hygiene products, household items, agricultural and machinery. All these donations are made possible thanks to a network of partner agencies that have made alliances with SAHF throughout the years.

Since 1983, SAHF has acquired and shipped more than $700 million worth of these essential items with a historical overhead at less than 1%.
During 2018, SAHF shipped $34,644,411 worth of in-kind goods in the following categories:

- Medicines: $29,909,847
- Medical & Orthopedic Supplies: $1,055,247
- Clothing, Shoes & Hygiene Products: $348,905
- Home Goods Tools & Agriculture Products: $330,070
- Food: $1,714,990
- School Supplies: $1,285,352
- Student Desks: $1,714,990

Donations distributed by category:

- Shoes & Clothing: 2% ($629,398)
- Home good products tools and agriculture: 4% ($1,039,355)
- Furniture: 3% ($937,536)
- Food: 11% ($2,975,668)
- Medicines, medical and orthopedic material: 80% ($22,222,476)

Total: $27,804,432

Donations distributed by beneficiary type:

- Clinics: 28% ($7,847,238)
- Social projects / Community associations: 26% ($7,246,242)
- National Hospitals: 19% ($5,336,994)
- Foundations: 18% ($5,039,082)
- Schools: 1% ($205,992)
- Churches: 1% ($155,869)
- Nursing Homes and orphanages: 3% ($771,385)
- Primary and public healthcare: 4% ($1,201,628)

Total: $27,804,432
During this year significant impact was achieved with the delivery of vital and valuable good for the most vulnerable populations. Through the distribution strategy, synergies are sought with other organizations that allow us to be more efficient and focused when channeling aid. These are some of the most significant deliveries of 2018:

**Factor VIII & Factor IX**
*Donor: Direct Relief*

Factor VIII and Factor IX are vital drugs for patients with hemophilia; both medications have a high demand. However, due to its high cost, not all patients with this condition can have access to them. Rosales National Hospital received 2,457 vials of Factor VIII, valued at $1,068,795 and 286 vials of Factor IX, valued at $417,737. These donations allowed the hospital to guarantee their patients their doses of medication.

**Filgastrim**
*Donor: Direct Relief*

This medicine is used as part of the chemotherapy treatments in patients with leukemia. Because of its high cost, it is difficult for patients to acquire it. 250 vials were donated valued at $119,275, to the oncology department at Rosales National Hospital.

**Doxil**
*Donor: Direct Relief*

This essential medicine for terminally ill patients was made available to the National Women’s Hospital. A total of 1,500 units of Doxil valued at $1,760,745 was donated to the National Women’s Hospital. Depending on the stage of the disease, this medication allows patients to get surgery and also provides relief when the patient is in a terminal state.

**Hospital beds and blankets**
*Donor: Food for the Poor*

Rosales National Hospital receives more than 20,000 patients annually, which is why the deterioration of their beds is high. FUSAL delivered more than 800 blankets and 50 hospital beds, which will provide comfort and well-being to hospitalized patients.
Textbooks
Donor: Food for the Poor

We joined the FEPADE’s National Book Campaign through the donation of more than 24 thousand math, social studies and language textbooks, and 610 boxes of notebooks. All books, both in English and Spanish, are brand new and will improve the quality of education in schools with quality content that enhances the learning experience of children and young people.

Desks
Donor: Food for the Poor

720 desks were distributed valued at $12,000 to 23 schools in the country. The beneficiary schools now have new desks that allow children to receive their classes in a comfortable and dignified space.

Bicycles
Donor: Food for the Poor

We delivered 50 new bicycles to the Caserío Las Casitas School Center, located in the municipality of Texistepeque, Santa Ana. This school is part of the ProFuturo program. Together they identified young people who, due to the long distances they walk from home to school and insecurity in their communities, their education is threatened.

MannaPack®
Donor: Feed My Starving Children

FUSAL delivered 3,447,360 servings of MannaPack Rice®, MannaPack® Potato-W® and MannaPack Potato-D® to families participating in the early childhood program. These foods have a high nutritional content and allow children to gain adequate weight, prevent and overcome malnutrition and anemia.

Wheelchairs
Donor: Free Wheelchair Mission

In partnership with FUNTER, who are responsible for evaluating each individual case through a physiotherapist, we distributed 1,000 wheelchairs, benefiting people with disability and economic limitations. With a value of $100,000 the wheelchairs provide mobility and independence to the people who need them most. Additionally, other orthopedic supplies valued at $363,236 were distributed.
WeAID - Emergency Response

SAHF along with FUSAL have always been characterized by showing solidarity to Salvadorans who suffer from natural disasters and humanitarian emergencies. 2018 was no exception as the country was affected by heavy rains as a result of Hurricane Michael, mainly in the east of the country. One of our partners in El Salvador, Grupo Roble made its Multiplaza shopping center available to serve as a collection center for those wishing to donated food, clothing, and hygiene items.

Thanks to the support of people and corporations, and items sent via the WeSUPPORT Program, aid was provided to 14 municipalities of the country in Morazan, Sonsonate, Cuscatlan, La Union, La Libertad, Usulutan and Ahuachapan. 6,973 families received food packages; 352 families received clothing and hygiene products; and 53 tool packs were donated to the communities so they could respond to the landslides.

Medicines & Medical Supplies

We strengthen the response capacity of national hospitals and first level health care units throughout the country by donating millions of dollars’ worth of medicines and supplies. In 2018, $6,538,622 worth of medicines and medical supplies were donated to 8 hospitals and health units.

For 2019 the main focus of the WeSUPPORT Program will be to know in depth the needs of national hospitals, schools, orphanages, clinics and vulnerable groups, facing the new social conditions of our country. This will allow for the best placement of donated goods with the needs.
SAHF is very grateful to be able to count on the generous support of some of the world’s most recognized charitable organizations. Since SAHF’s inception in 1983, our donors have generously provided close to $700 million worth of medicines, medical supplies, medical equipment, food, clothing, and educational materials, which are immediately made available to El Salvador’s most vulnerable.
Residencial Libertad, in Tonacatepeque, was born as a social housing project in response to the earthquakes of the 2001, thanks to the initiative of entrepreneurs committed to the development of El Salvador. Residencial Libertad is an integral model that covers all the aspects that a community must have for its development. It includes components such as: housing, with the housing complex; health, through a comprehensive clinic; education, through the school complex that caters to students from kindergarten through high school, and recreation with a sports complex.

In 2018, the Residencial Libertad project celebrates 17 years of continuous work, generating opportunities for 1,567 children and young people and 2,709 adults.

In 2018 Residencial Libertad transitions its leadership.

With the objective of strengthening the community at Residencial Libertad program, our in-country sister Foundation, FUSAL makes an alliance with the Colegio Espíritu Santo Corporation, who, since 2003, have managed the Educational Complex and have experience, recognition and leadership within the community, as well as knowledge in the area of intervention.

The alliance started in 2018, consists of FUSAL as the program sponsors and the Colegio Espíritu Santo Corporation as project managers. There is a driving team from the Colegio Espíritu Santo Corporation who leads the intervention according to an agreement, work plan and a plan to monitor the activities established in the agreement with FUSAL.
2018 Accomplishments & Activities

Residencial Libertad Clinic

The clinic offers first level care such as: child controls, nutritional controls, taking and providing cytology results, prenatal check-ups, general consultation, vaccines, nebulization, injections, cures, small surgery among others; as well as health education through family circles, senior adult club and health commission.

During 2018, 5,579 services were provided to the population. Additionally, monthly dental care was also made available. There were also three days of fumigation of the community in order to avoid the spread of dengue.

Sports Complex

260 children and young people participated in soccer sports clinics, using these spaces of healthy recreation and reflection.

96% of young people enrolled in the program have kept grades above a B, a requirement established in conjunction with the school to participate in sports activities.

A soccer league and 35 sports clinics were held where young people from all over the community participated.

There is a Board of Directors of the Community League committed to participate in the development of activities.
English Program and Life Plan

Since 2018 the children and young people of Residencial Libertad have participated in an English program and life plan to improve their skills and open new opportunities for their future.

In 2018, 1,098 students received five hours per week of English classes through dynamic and interactive model. Mastering a second language is an asset that enriches the skills of children and youth, allows them to benefit from cultural diversity, experience new ideas and open doors to new experiences of study and work. The methodology used in the English program is the communicative method. Classes include lots of listening and conversation practice, often in pairs or in small groups, maximizing each student’s listening and speaking time.

English Tutoring

In 2018, a pilot project of English tutorials led by high school students in marketing and languages was implemented. Tutorials were conducted from February to June in a personalized manner with the participation of 89 new students of the school complex from 4th to 6th grade. The main objective was to contribute to their leveling in the use of the language, to guarantee the maximum use of the program.

The aim of these tutorials was also to contribute to the development of English skills of high school students, who not only put their abilities at the service of their classmates, but also reinforced their knowledge. The students participating in the tutorials obtained higher grades in English than those who entered the school year.

Life Plan

Ninth grade and high school students are the participants in the Life Plan program. Life Plan is a self-knowledge methodology that young people undertake to trace their future and thus fulfill their goals. The 399 students that participate in the elaboration of their life plan, are guided by a social technician. They complete their life plan process and booklet.

The purpose of this activity is for young people to discover themselves, strengthen their self-esteem, identify their support networks, trace goals and aspirations, find their vocation and receive orientation in employability and entrepreneurship.

- 100% finalized the process of elaborating their life plan.
- 116 young people received feedback on how to handle their first job interview and how to prepare their CV.
- 98% of high school students expressed in their life plan that they wish to continue studying or working. To promote this goal, coordination was made with the Technological University of El Salvador, the Central American Technological Institute and the Salvadoran Vocational Training Institute, to introduce young people to scholarship options and opportunities.
- 105 young people performed and received personalized results of psychometric tests by the social technician.
WeNOURISH

Early Childhood Development Program

_Libras de Amor_ seeks to generate a change in practices in the families of children under 5 and pregnant women. The program is developed within spaces called Nutripuntos, where topics of: health, nutrition and early stimulation are addressed. A multidisciplinary technical team provides personalized attention to children and their families with participatory methodologies in order to increase the rates of nutrition and development in the different municipalities that we intervene.

Since 2004, our institutional partner, FUSAL has developed a program in 21 municipalities, implementing strategies such as: nutritional controls, early stimulation sessions, education in healthy parenting and hygiene practices, establishment of productive projects, among others. Through its three components; early education, food security and social sustainability, the program seeks to provide, for children under 5 years and pregnant women, opportunities for full development, so that they can develop better in school, become young and productive adults, and overcome their condition of poverty.
In the sessions at the Nutripuntos, children and mothers received integral attention in nutrition, weight and height monitoring accompanied by nutritional counseling. Early stimulation sessions were also held to strengthen children’s motor, language, cognitive and emotional skills.

Mothers and caregivers participated in food preparation workshops where 36 different nutritious and low-cost recipes were shared; Many of the recipes were created and shared in the workshops by community nutrition counselors and participating mothers.

To give sustainability to the strategies implemented and the achievements made by the community, FUSAL bets on the training and commitment of community volunteers; men and women residing in the area and who have a heart willing to invest time in by accompanying parents and caregivers in the development of children. These community volunteers are key throughout the intervention process and have a priority role in the consolidation and sustainability phase of the program.

The main objective is to contribute to the empowerment of the network of volunteers that transcends from generation to generation. In 2018, work with the 484 community volunteers focused on strengthening their management capacity as a community organization and contributed to the legalization of the volunteer organization. At the monthly meetings, volunteers were updated on issues of health, nutrition and early childhood stimulation. Additionally, the relationship of this network of volunteers with the existing social platform in each of the communities was strengthened.
NON-PROFITS IN EL SALVADOR THAT QUALIFY TO BE A PART OF OUR NETWORK OF BENEFICIARIES CAN REGISTER WITH US AS PARTNER NGO'S IN EL SALVADOR, SO THAT DONORS IN THE UNITED STATES MAY MAKE CONTRIBUTIONS TO THEIR CAUSE. IN 2018, $875,536 WERE GRANTED TO THESE INSTITUTIONS.

2018 BENEFICIARIES INCLUDE:

Asociación Agape de El Salvador
Asociación Manos Amigas
Asociación Carmelita
Asociación Sana Mi Corazón
Ayudame a Vivir
Comité de Proyección Social de El Salvador
Escuela Superior de Economía y Negocios
Fraternidad Misionera de Onuva
Fundación José y María
Fundación Coatepeque
Fundación Padre Arrupe
Fundación Dei Verbum
Fundación Frech
Fundación La Niñez Primero
Fundación Siman
Fundación Tamarindo
Fundación Ricardo Siman
Fundación Salvadoreña de Fomento Educativo
Hogar de Paralisis Cerebral Roberto Callejas
Museo de Arte Moderno de El Salvador
Supérate
INDEPENDENT AUDITORS’ REPORT

Board of Directors
Salvadoran American Humanitarian Foundation, Inc.
Miami, Florida

We have audited the accompanying financial statements of Salvadoran American Humanitarian Foundation, Inc. (the “Foundation”) which comprise the statement of financial position as of December 31, 2018 and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management’s Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors’ Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.
We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Salvadoran American Humanitarian Foundation as of December 31, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

**Report in Summarized Comparative Information**

We have previously audited the Salvadoran American Humanitarian Foundation’s 2017 financial statements and, our report dated April 24, 2018, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2017, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Heb Griner, CPA
CERTIFIED PUBLIC ACCOUNTANTS

Coral Gables, Florida
June 11, 2019
# Financial Statements

## Statements of Financial Position

*December 31, 2018 and 2017*

### Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash</td>
<td>$197,481</td>
<td>$197,481</td>
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<tr>
<td>Unconditional promises to give, without donor restrictions</td>
<td>6,194,073</td>
<td>64,440</td>
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<tr>
<td>Inventory-in-kind goods received but not shipped</td>
<td>-</td>
<td>157,058</td>
</tr>
<tr>
<td>Prepaid expenses and other current assets</td>
<td>-</td>
<td>24,798</td>
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<tr>
<td>Cash, board designated, with donor restrictions</td>
<td>16,467</td>
<td>13,192</td>
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<tr>
<td>Investments, board designated, without donor restrictions</td>
<td>495,019</td>
<td>519,560</td>
</tr>
<tr>
<td>Investments with donor restrictions</td>
<td>477,475</td>
<td>477,475</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>$7,293,955</strong></td>
<td><strong>$1,454,004</strong></td>
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</tbody>
</table>

### Liabilities and Net Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current liabilities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Pledged in-kind goods - not shipped at year end</td>
<td>6,158,941</td>
<td>157,058</td>
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<tr>
<td>Accounts payable and accrued expenses</td>
<td>22,414</td>
<td>28,666</td>
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<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
<td><strong>6,181,355</strong></td>
<td><strong>185,724</strong></td>
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<tr>
<td>Net assets:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Without donor restrictions</td>
<td>635,125</td>
<td>790,805</td>
</tr>
<tr>
<td>With donor restrictions</td>
<td>477,475</td>
<td>477,475</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES AND NET ASSETS</strong></td>
<td><strong>$7,293,955</strong></td>
<td><strong>$1,454,004</strong></td>
</tr>
</tbody>
</table>
FINANCIAL STATEMENTS

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS
December 31, 2018
(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2017)

<table>
<thead>
<tr>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>Total</th>
<th>2017 Comparative Totals</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>OPERATING ACTIVITIES</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions</td>
<td>$155,525</td>
<td>$1,010,581</td>
<td>$1,166,106</td>
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<tr>
<td>Government grant</td>
<td>37,034</td>
<td>-</td>
<td>37,034</td>
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<tr>
<td>In-Kind contributions</td>
<td>33,356,033</td>
<td>-</td>
<td>33,356,033</td>
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<tr>
<td>Special event revenues and contributions</td>
<td>244,640</td>
<td>38,979</td>
<td>283,619</td>
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<tr>
<td>Cost of direct benefit to donors</td>
<td>(72,703)</td>
<td>-</td>
<td>(72,703)</td>
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<tr>
<td><strong>TOTAL REVENUE &amp; SUPPORT BEFORE RELEASES</strong></td>
<td>$33,720,529</td>
<td>$1,049,560</td>
<td>$34,770,089</td>
</tr>
<tr>
<td><strong>NET ASSETS RELEASED FROM RESTRICTIONS</strong></td>
<td>$1,049,560</td>
<td>(1,049,560)</td>
<td>-</td>
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<tr>
<td><strong>TOTAL SUPPORT AND REVENUE</strong></td>
<td>$34,770,089</td>
<td>-</td>
<td>$37,770,089</td>
</tr>
<tr>
<td><strong>EXPENSES:</strong></td>
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<td></td>
</tr>
<tr>
<td>Program services</td>
<td>34,768,468</td>
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<td>34,768,468</td>
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<tr>
<td>Management and general</td>
<td>71,594</td>
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<td>71,594</td>
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<tr>
<td>Fundraising</td>
<td>64,526</td>
<td>-</td>
<td>64,536</td>
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<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td>$34,904,588</td>
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<td>$34,904,588</td>
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<tr>
<td>Change in net assets from operating activities</td>
<td>$(134,499)</td>
<td>-</td>
<td>$(134,499)</td>
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<tr>
<td><strong>NON-OPERATING ACTIVITIES</strong></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Interest and dividend income</td>
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<td></td>
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<tr>
<td>Investment return, net</td>
<td>(54,576)</td>
<td>-</td>
<td>(54,576)</td>
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<tr>
<td><strong>CHANGE IN NET ASSETS</strong></td>
<td>$(155,680)</td>
<td>-</td>
<td>$(155,680)</td>
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<tr>
<td>Net assets-beginning of year</td>
<td>790,805</td>
<td>477,475</td>
<td>1,268,600</td>
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<tr>
<td><strong>Net assets-end of year</strong></td>
<td>$635,125</td>
<td>$477,475</td>
<td>$1,112,600</td>
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</tbody>
</table>

For complete financial statements, please visit www.sahf.org